



BCS Team Corporate Capability Summary

Bright Consulting Solutions

Program Management | Strategic Planning | Risk Management | Information Technology | Emergency Management | Health Care

Primary Contact

Ronnell R. Bright

Managing Partner | Chief Consulting Officer

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39 Palo Duro Canyon,
Bright Consulting Solutions LLC

Bright Community Solutions

San Antonio, TX 78258

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Captain R. E. Williams, USN (Ret.) Ph.D.

Partner | Chief Operating Officer

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Program Management | Administration

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Introduction:

- Bright Consulting Solutions (**BCS**)
 - Who We Are
 - What We have Done
 - How We Are Doing it
- Summary

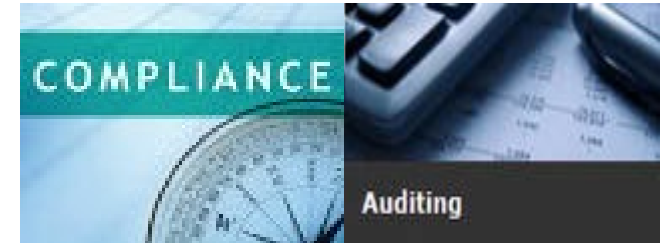
Highlights:

1. **Bright Consulting Solutions Management Consulting Group**
 - Program Management; Strategic Planning & Risk Management; Information Technology (also includes Administrative Management Services)
2. Existing business for over eleven (14) years (Managed Growth Strategy)
3. Key Employees have over 60 years of private & government industry experience
4. Values client relationships & customer satisfaction
5. Evidence of Strong growth trends due too repeat business
6. Utilizes Six Sigma and Project Management analytical methodologies
7. Building for Future Growth

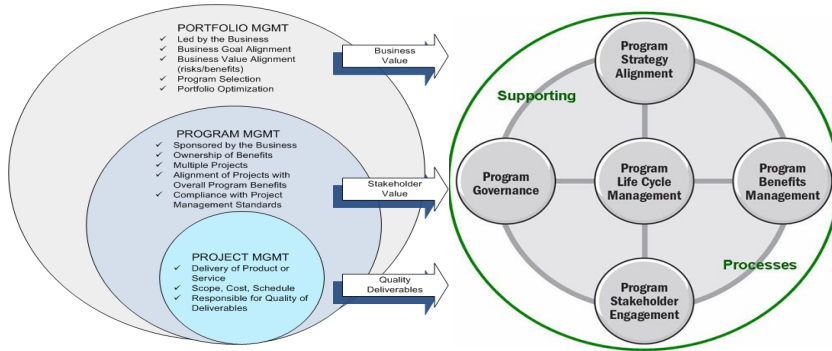
“The **BCS** team provides project and full-time staffing solutions that improve its’ clients’ financial performance and operational efficiency”



Professional & Administrative Services & Support



Risk Management



Strategic Planning & Program Management



Information Technology & Information Assurance

- **Bright Consulting Solutions LLC (DBA Good Health Wins San Antonio Coalition) – Prime Contractor (BCS).** **BCS** has established, over the past twelve (12) years, an enviable record as a high-quality small minority business, delivering Life Cycle Technology Program Management Services to its clients, focusing on Program Management, Enterprise Risk Management, Information Technology Products and Services, Emergency Management & Disaster Relief Services, Health & Wellness Technology Support Systems & Community Based Healthcare Solutions.
- **Additional Bright Consulting Solutions Information:**
 - Founded in 2007; Sole Proprietorship in 2011; Incorporated in 2012
 - **DBA Good Health WINS San Antonio Coalition in 2023**
 - Headquartered in San Antonio, TX (Bexar County)
 - Small Business Certifications: DBE, AABE, ESBE, MBE, SBE, TX HUB
 - **DUNS #: 967732145**
 - **CAGE#: 6BS76**
- **Bright Consulting Solutions** core competencies are:
 - ☑ Program Management
 - ☑ Strategic Planning & Risk Management
 - ☑ Information Technology Products & Services (Including Cloud Services)
 - ☑ Emergency Management & Disaster Relief Services, Health & Wellness Technology Support Systems & Community Based Healthcare Solutions
- ☑ **BCS' documented excellence** detailed within twelve (12) years of Past Performance on the delivery of technology products and professional services displays BCS's emphasis on Total Customer Satisfaction & measurable improvement to each client's bottom line.



Bright Consulting Solutions LLC Information & Work Activities

Solicitation Number	RFP 24-048; RFx 6100017638		
Offeror Name	Bright Consulting Solutions LLC DBA Good Health Wins San Antonio Coalition		
Offeror Address	39 Palo Duro Canyon, San Antonio, Texas 78258		
Offeror DUNS Number	967732145	Cage Code:	6BS76
		UEI Code:	FTFRHFDCG566
POC	Ronnell R Bright Chief Consulting Officer	Captain Richard E. Williams PhD. USN Ret Chief Operating Officer	
Offeror Telephone	(844) 733-7367 Ext 1	Offeror Fax	(210) 899-3147
Authorized to sign this Proposal	Ronnell R Bright Chief Consulting Officer	Captain Richard E. Williams PhD. USN Ret Chief Operating Officer	
Offeror Email	ron@BCSteam.net	richard@BCSteam.net	
Offeror Website	http://www.bcsteam.net/		

DUNS#: 967732145

CAGE#: 6BS76

**South Central Texas Regional
Certification Agency**

Certification Number: 211085508

Certifications:

Texas HUB, DBE, AABE, ESBE, MBE, SBE

Certified NAICS Codes:

- 541519 Other Computer Related Services
- 541611 Administrative Management and General Management Consulting Services
- 541612 Human Resources and Executive Search Consulting Services
- 541613 Marketing Consulting Services
- 541614 Process, physical distribution, and logistics consulting services
- 541618 Other Management Consulting Services
- 561110 Office Administration Services

Texas HUB Directory [NIGP codes]:

<u>Class-Item</u>	<u>Commodity Description</u>
918	CONSULTING SERVICES
918-4	Accounting/Auditing/Budget Consulting
918-6	Administrative Consulting
918-20	Business Consulting, Small
918-21	Business Consulting, Large
918-49	Finance/Economics Consulting
918-75	Management Consulting
918-76	Marketing Consulting
918-79	Minority and Small Business Consulting
918-83	Organizational Development Consulting
918-89	Real Estate/Land Consulting (Including Land Survey Consulting)
918-90	Strategic Technology Planning and Consulting Services



BRIGHT

Consulting Solutions
Team Partnerships

BCS Team Key Employee	Dr. Dick Williams	Heath Kolman	Marullus Williams	Henry Young	Ron Bright
BCS Team Role	Chief Operating Officer	Information Technology	Cloud Services, Cyber Security	Program Management	Chief Consulting Officer
Company	Apogee Pacesetters	XIP Consulting	Limbic Systems	Devoted Assistance	Bright Consulting Solutions
Certifications	SBE, MBE, VBE,	VBE, SBE	SBA 8a, MBE, GSA 70, DBE	SBE, MBE, DBE, TX HUB	SBE, MBE, DBE, TX HUB, AABE
Industry Specialty	Military , NASA, Defense, Federal Government	Airport, Transportation, Municipalities	Local, State, Federal Government	Health Care State Government	Local, State, Federal Government

BCS Team Advisory Group:

Company	POC	BCS Team Role	Certifications	Industry Specialty
C&C International Computers & Consultants	Bill James	IT Products & Services (VAR)	HUBZone, EDWOSB	DHS, ICE, NASA, Federal Government,, Education



Captain R. E. Williams USN (Ret.), Ph.D.
Partner & Chief Operating Officer
Bright Consulting Solutions

Relevant Experience:

- **Project Manager of (3) NASA Kennedy Space Center Professional Services Contracts (\$37.5M);**
- **Program Manager for an “Award Winning” Department of Homeland Security IT proposal, (First Source II - \$2.0B)**
- **Veteran Navy Pilot of over 23 years**
- **Commander Training Air Wing Four,**
- **Deputy Assistant (Human Resources) to the Commander-in-Chief of the U. S. Atlantic Fleet,**
- **Commanding Officer, Naval Air Station, Corpus Christi, TX,**
- **Commanding Officer Training Squadron Three,**
- **Professor of Naval Science, Florida A&M University and Florida State University,**
- **Associate Professor, Naval Science, Prairie View A&M University (Texas).**
- **The first Inspector General of the State of Florida,**
- **District Ombudsman, South Florida Water Management District,**
- **Executive Vice President/Provost Florida Memorial University.**
- **Small Business Entrepreneur & Business owner**



Ronnell R. Bright
Partner & Chief Consulting Officer
Bright Consulting Solutions

Relevant Experience:

- **Emerging Small Minority Business Owner and Professional Services Consultant servicing both Public & Private Clients for over 7 years**
- **23+ years of Private Sector Business Leadership Experience**
- **Director of Financial Controls & Business Process Improvement, The Shaw Group, Inc.**
- **Desktop, Workstation, Server Director, Dell Product Group**
- **Senior Program Manager, Dell R&D, Supply Chain, Procurement**
- **IT Services & Support Program Manager, Dell, Inc.**
- **Senior Manager, Dell World Wide IT Services & Support**
- **Senior Manager, Dell, Inc. Small/Medium Business Segment**
- **Senior Manager, Dell, Inc. Consumer Business Segment**
- **Regional Marketing Sr. Manager, BP/Amoco Oil Company**
- **Regional Operations Manager, BP/Amoco Oil Company**
- **Senior Manager, BP/Amoco Oil Company**

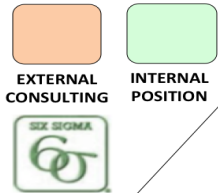
Key Employee Experience



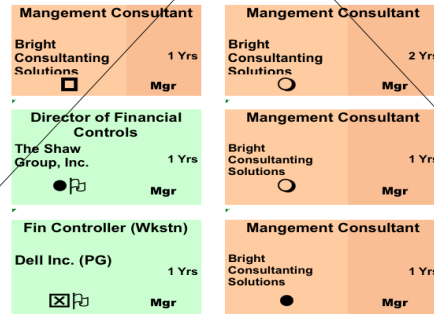
CAREER TRIANGLE FOR RONNELL R. BRIGHT BRIGHT CONSULTING SOLUTIONS

Total Experience: 25 Yrs

- Accounting & Control
- Shared Services
- Hi Tech Fin Support
- Corporate
- Supply Chain, Logistic, IT, Proc.
- Outside Finance
- Other
- Outside Finance
- Treasury
- Sales (Segment)
- International Assign.
- Global Responsibility



LEADING THROUGH VISION (STRATEGIC)



Key Success Competencies

- Strategic Agility
- Command Skills
- Building Effective Teams
- Business Acumen
- Financial Acumen
- Dealing With Ambiguity
- Six Sigma Geen Belt Certified

7 Yrs

LEADING THROUGH OTHERS



5.5 Yrs



PEOPLE MANAGER

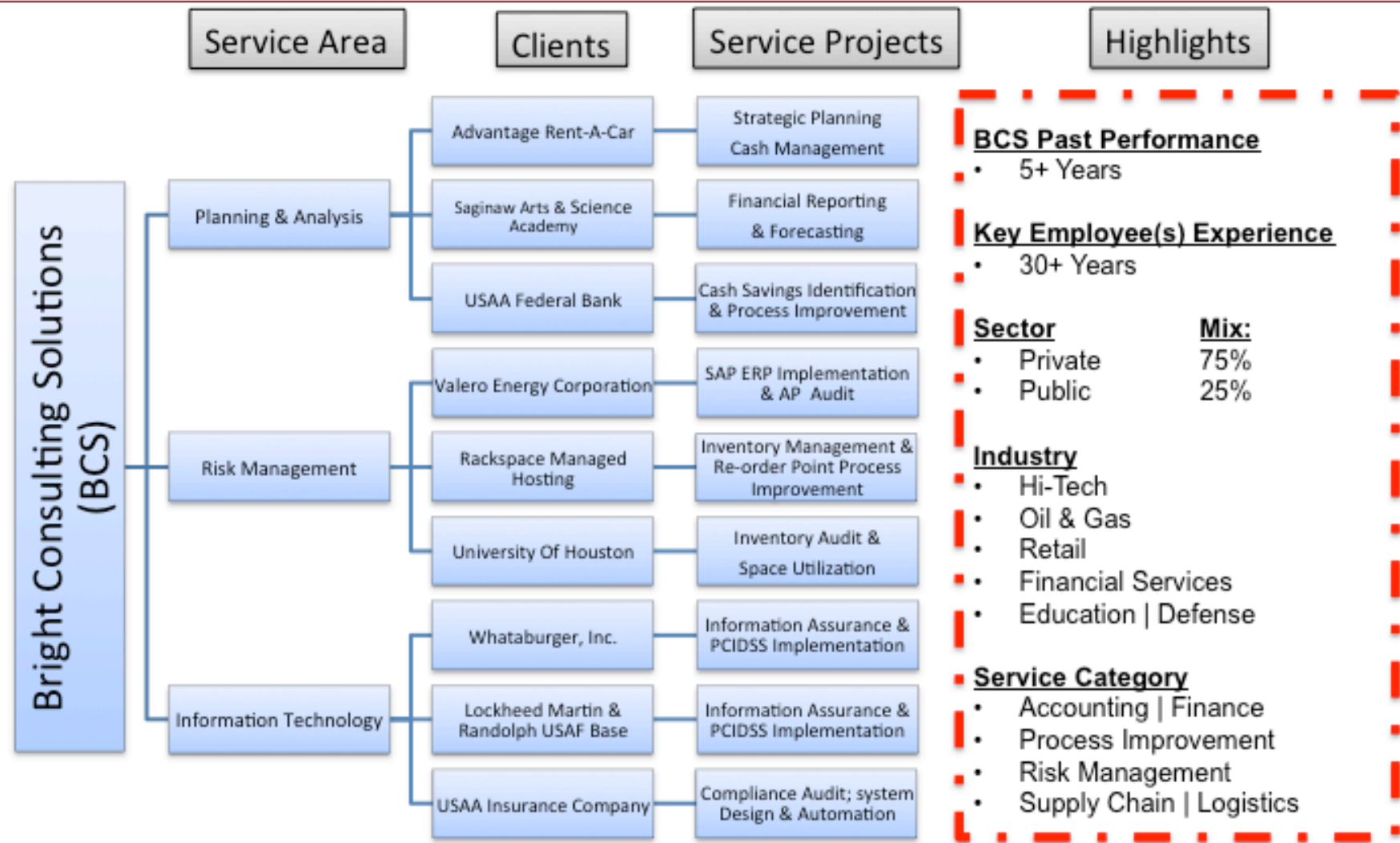


6.5 Yrs

INDIVIDUAL CONTRIBUTOR



6 Yrs





Bright Consulting Solutions Past Performance (Contracts)

1. Kennedy Space Center Institutional Support Services III (KISS III); \$31.5 Million
2. Department of Homeland Security (DHS) First Source II contract (HSHQDC-12-D000011, 2012-2019; \$85M - \$120M)
3. San Antonio Airport System (SAAS) IT Support Plan and Preventive Maintenance Project (#4600014015, 2014, 2015)
4. SAAS On-Call IT and Security Planning Program Management project (#4600014558, 2014 – 2019):
5. Public Assistance Technical Assistance Contracts IV (PA-TAC IV) 2019 – 2025
 1. DHS > FEMA > Flour: Prime > iParameters: Sub-Contractor > BCS: Ron Bright
 2. **Clearance: Public Trust Clearance (Department of Homeland Security | FEMA)**
6. General Technology Consulting Services Project, #4600019925, 2020-2024.
7. SAWS: Four Year Contract For Temporary Services Information Systems Positions RFP Bid No. 18-1363, 1/1/2019-12/31/2024).
8. City of San Antonio Airport Advisory Commission: In 2020, Ron Bright, Chief Consulting Officer of BCS, appointed by City Counsel
9. **Partnering With National Organizations To Increase Vaccination Coverage Across Different Racial And Ethnic Adult Populations Currently Experiencing Disparities program (National Council of Negro Women CDC Award Number: NH23IP922640).**
 1. **Partnering For Vaccine Equity (P4VE)**
 2. **Good Health Women's Immunization Networks (WINs) Initiative (2021-2025)**



Good Health Wins San Antonio Coalition Past Performance Detail (2021 – 2024)

Team BCS: Experience, Background, Qualifications	Company Name:	Good Health Wins San Antonio Coalition
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Highlights of This Citation

- ☑ **Highly relevant, recent experience: Superior Capability and Capacity** to meet Metro Health District requirements.
- ☑ **Multiple Events and Multiple location Initiatives** Leverages existing GHWs Calendar and Execution Processes
- ☑ **Monthly Education Sessions to reach desired 864 participants:** Integrated **Virtual, Live Streaming and In-Person Educational Sessions** in 2023- 2024 events and also planned for forecasted 2024-2025 GHWs Events
- ☑ **Deliberate quality approach-** Implemented proven High-Quality Solutions: Capitalizes on Team BCS Expertise(s)
- ☑ Evidence of **superior delivery, throughput and capability - Leverages BCS' City of SATX** twelve (12) Years of documented Past Performance & Four (4) years of **Good Health WINS San Antonio Coalition** documented **Past Performance & Actuals**

Blue Indicates Recent, Relevant Past Performance	2020	2021	2022	2023	2024
Good Health Wins San Antonio Coalition		XX	XX	XX	XX
▪ Bright Consulting Solutions LLC (Prime)		XX	XX	XX	XX
▪ Dream Big Scholarship Fund, Incorporated		XX	XX	XX	XX
▪ B Michele Enterprises LLC		XX	XX	XX	XX
▪ San Antonio Kappa Alpha Psi Education Foundation		XX	XX	XX	XX
▪ I2T SME Global			XX	XX	XX
▪ Bright Community Solutions					XX

Scope

“X” Indicates Relevant Past Performance

<u>PWS 4.1</u> Educational Sessions	<u>PWS 4.2</u> Train-the-Trainer	<u>PWS 4.3</u> Share Info to participants	<u>PWS 4.4</u> Report: Mis/Dis-information	<u>PWS 4.5</u> Vaccine Access from Providers	<u>PWS 4.6</u> Cultural Strategies	<u>PWS 4.7</u> Pre & post evaluations	<u>PWS 4.8</u> Contract Compliance with Terms & Conditions
☐X	☐X	☐X	☐X	☐X	☐X	☐X	☐X
Good Health WINS & Health & Wellness Co-Branded Events	39	Size		Complexity			
		Revenue:	\$85K - \$110K	Events >= 1 Per Month		Multiple	
				CBOs Locations	Multiple		



BCS Team Past Performance

Relevant Experience

<u>Program Management:</u> <ul style="list-style-type: none"> Implement Project Management Best Practices to deliver consistent, accurate results and minimize risks 	<u>Project Management (Local):</u> <ul style="list-style-type: none"> Current State Analysis Performance Benchmarking Planning & Management Process Improvement 	<u>Information Technology Project Management & Plan Development:</u> <ul style="list-style-type: none"> Strategy Development Plan, Design, Document IT Master Planning Document
IT Help Desk Technical Service & On-Site Support <ul style="list-style-type: none"> Miami/Dade County Public School 	Information Assurance & PCIDSS Implementation & Process Improvement Project <ul style="list-style-type: none"> Whataburger Restaurants 	<ol style="list-style-type: none"> IT and Security Master Plan; Data Room(s) Build Oversight Airport IT Support Plan (Design) IT Program Management (5 Year) <ul style="list-style-type: none"> San Antonio Airport System
IT Help Desk Technical Service & On-Site Support <ul style="list-style-type: none"> Broward County School Board 	Information Assurance & PCIDSS Implementation Project <ul style="list-style-type: none"> Lockheed Martin & Randolph USAF Base 	<ol style="list-style-type: none"> IT Master Plan; Integrated data architecture planning, design <ul style="list-style-type: none"> Austin Bergstrom International Airport
Bid & Proposal Support & Contract Program Management support on various Federal Contracts: <ul style="list-style-type: none"> First Source II – DHS KISS I, KISS II, KISS III – NASA Other 	System Automation & Design Project <ul style="list-style-type: none"> USAA Insurance Inventory Management & Re-order Point Process Improvement Project <ul style="list-style-type: none"> Rackspace Hosting Data Center(s) 	<div style="background-color: #800000; color: white; padding: 5px; text-align: center;"> Health & Wellness Immunization Administration </div> <ol style="list-style-type: none"> Good Health Wins Program Management Good Health Wins SATX Collaboration B-M-G Marketing (Health & Wellness) Good Health Wins Mini Grant Administration – Kappa Alpha Psi Fraternity / NCNW

The Good Health Wins San Antonio Coalition

Four (4) Pillar(s) of Advocacy Model:



The Good Health Wins San Antonio Coalition Four (4) Pillar(s) of Advocacy Model:

Activate:

- Four (4) South-Central Texas Kappa Alpha Psi Fraternity, Inc. (KAPΨ) Chapters**
Southwestern Province, Cluster Three (3)
 - San Antonio (TX) Alumni Chapter
 - New Braunfels (TX) Alumni Chapter
 - Omicron Tau Undergraduate Chapter of University of Texas – San Antonio
 - Lambda Theta Undergraduate Chapter at Texas State University

Footnote: Guide Right Youth Mentoring Organization: San Antonio Alumni Chapter Kappa League
- San Antonio Pan-Hellenic Council (Devine Nine) Members**
 - Four (4) Black Greek Fraternities & Five (5) Black Greek Sororities
 - Two Black Greek Pan-Hellenic Councils; Seventeen Alumni Chapters, Eight Undergraduate Chapters
 - 1500 Community Volunteer Reach = 1300 Alumni Members; 100 Undergraduate Members; 100 Mentees = 1500 Community Volunteer Reach**
- Affiliate Black Organizations**
 - National Council of Negro Women – Ruth Jones McClendon Section Links
 - Top Ladies of Distinction (TLOD)
 - 100 Black Men of San Antonio
 - NAACP
- Community Based Organizations (CBO) | Other**
 - Immunization San Antonio (IZSA)
 - BCCP & Bexar County Community Health Workers (CHW) Partnership
 - Galen College of Nursing – San Antonio
 - University of Texas Health & Science University – San Antonio Campus
 - University of Incarnate Word
 - Health Confianza, Health Collaborative, BeatAids, ADMT Home Health Services, YWCA
 - San Antonio Metropolitan Health District (Several Departments)

Educate:

- Good Health WINs (IHQ) Trusted Messenger Certificate Program (Training Sessions)
- Health Confianza – Community Health Club Certification Program
- City of San Antonio Small Business Leadership, Certification, Training Programs

Motivate:

- Community of Practices (Bi-Weekly); Averages 1000 attendees per session
- Immunization San Antonio - IZSA (Monthly)
- Bexar County Community Health Worker Partnership – BCCP (Monthly)
- Good Health WINs San Antonio Coalition (Bi-Weekly)

Celebrate:

- Good Health WINs (IHQ) Best of Show (**GHWs San Antonio Coalition frequent winner**);
- Good Health WINs Events Calendar; San Antonio (TX) Alumni Chapter KAPΨ Calendar
- Community Health Workers Message (Bi-Weekly)
- Immunization Express – IZ Express (Weekly)

1. The **BCS** Team's Key Employee Corporate Experience is strong and relevant
2. The **BCS** Team maintains strong partnership relationships which strengthens its business capacity and project capabilities
3. The **BCS** team possesses evidence of project experience and past performance that is both current and relevant
4. The **BCS** Team has the necessary experience to be an integral part or lead any Project Management or Business Process Improvement activity .
5. The **BCS** Team utilizes Six Sigma, Program Management and Plan Development best practices to ensure project success

Summary: Through Key Employee Experience and Diverse Teaming Partnerships, the **BCS** Team has the Capacity, Capabilities and Relevant Experience required to be an integral teaming partner while satisfying all customer driven expectations.

- The **BCS** Team possesses Local, Small, Minority and Disadvantaged business certifications and is Headquartered in San Antonio, TX (Bexar County).
 - TX HUB, DBE, AABE, ESBE, MBE, SBE
 - **Leverages teaming partners** who are VBE, SBA 8a, SBA HUBZone, EDWOSB)